

Question #	Source Document	Question	Answer
72	References: 5.1.3.2: Labor Hours & Pricing and 6.1.1.4 Focus Area 4 – Solution Price	<p>5.1.3.2 says (line 615) that Vendors shall submit a firm, fixed-price amount for its solution, further divided into severable milestones. And (line 620) “Labor Hours and labor category by Technical Objective (TO) should be included in the pricing breakdown. Pricing submission shall be submitted in Excel format with all Excel formula’s and pricing information used during calculation.”</p> <p>6.1.1.4 says (line 710) “Clear pricing & cost data (emphasis added) which accurately reflects level of effort derived from proposed Technical Volume, and IMS. Rational price breakdown for each major milestone activity. Detailed man-hours by month for each labor category, and detailed bill of material.”</p> <p>We need to know if these requirements mean that we are to submit only fully burdened labor rates in the calculations by labor hour, or whether you are requiring “cost or pricing data” in the traditional sense that provides the calculation of direct labor rates through indirect burdens and fee in order to arrive at the fully burdened price. Please let us know what level of pricing detail is required in our response.</p>	<p>We are not looking for “cost or pricing data” in the traditional sense.</p> <p>For direct labor: The Government requires the calculation of direct labor rates through indirect burdens and fee in order to arrive at the fully burdened price.</p> <p>We require that all the formulas used to compute price are shown (i.e. the details in the excel spreadsheet).</p> <p>Indirect rates for Other Direct Costs, including subcontractors, should also be shown.</p> <p>RFS 6.1.1.4: The pricing and cost data referenced here is related to the man-hour spread over the period of performance, not labor rates or indirect rates.</p> <p>Please see RFS Amendment 0004 for clarifying language.</p>