



Other Transactions: Varieties

**Single Firm/
Project OTs**

**Multi-party OTs:
Consortia/
Joint Funding**

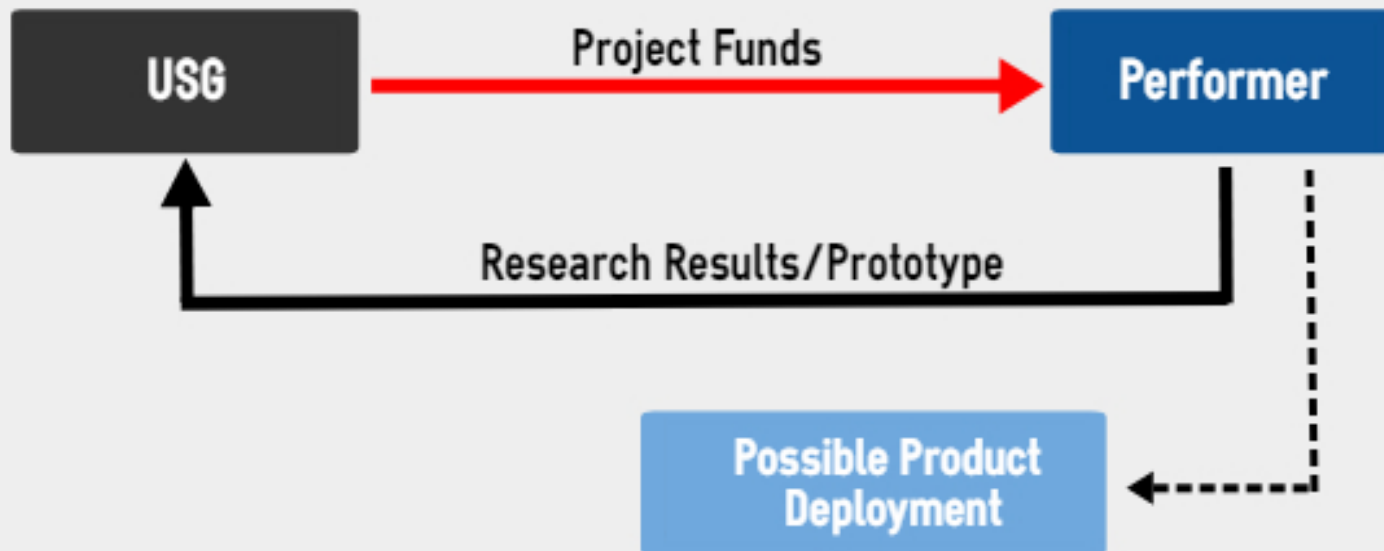
**OTs for
Sustainment**

**Unfunded
Agreements**

Not yet Invented

Single Project Other Transactions

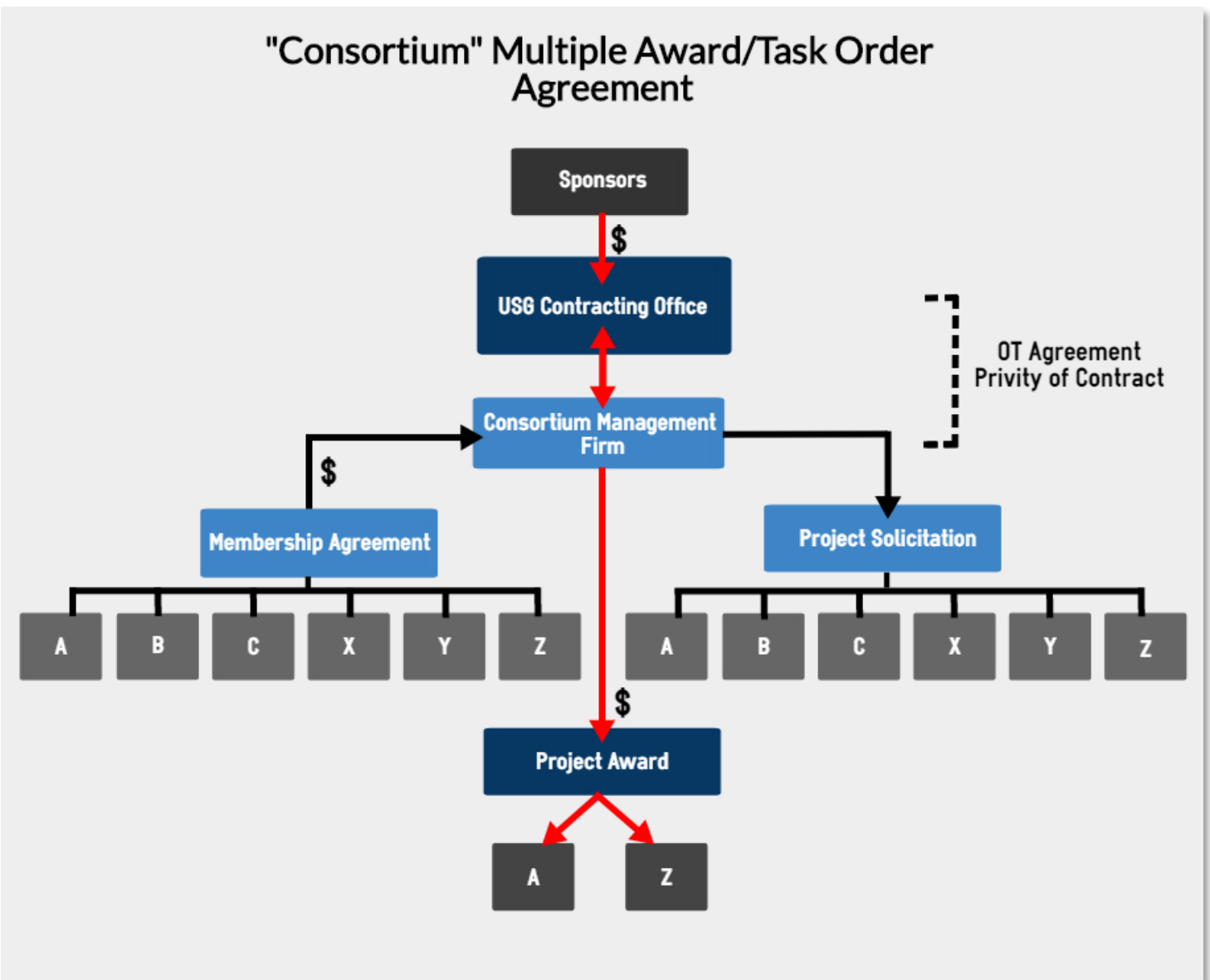
Typical Single Performer



- Looks a lot like any other R&D effort
- Solicited competitively (2371b) or non-competitively (2371)
- Government funds can be paid in advance, upon completion, or as milestone payments based on observable results.

The Consortium Model

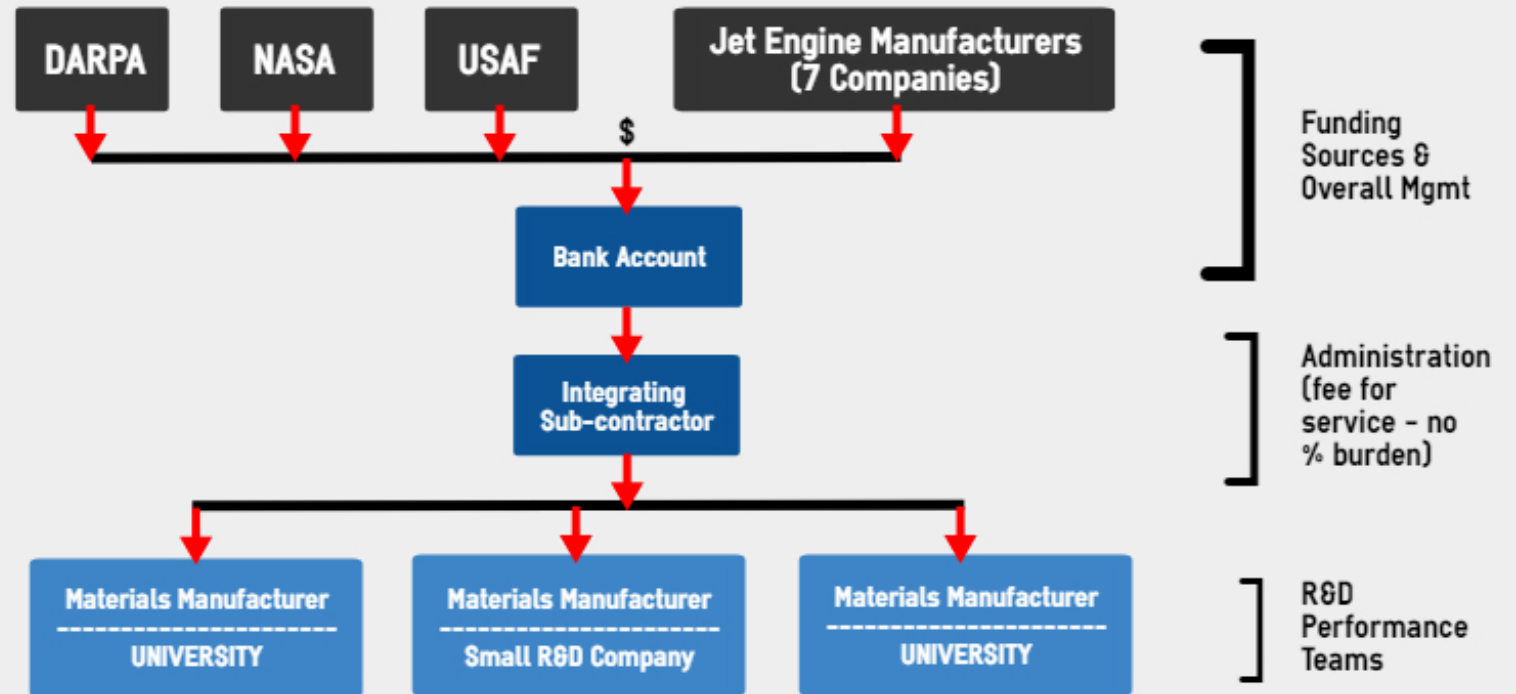
- Privity only between USG and CMF.
- No comprehensive agreement among “members.”
- No guarantee of funding to any company.



Joint Funding Agreement

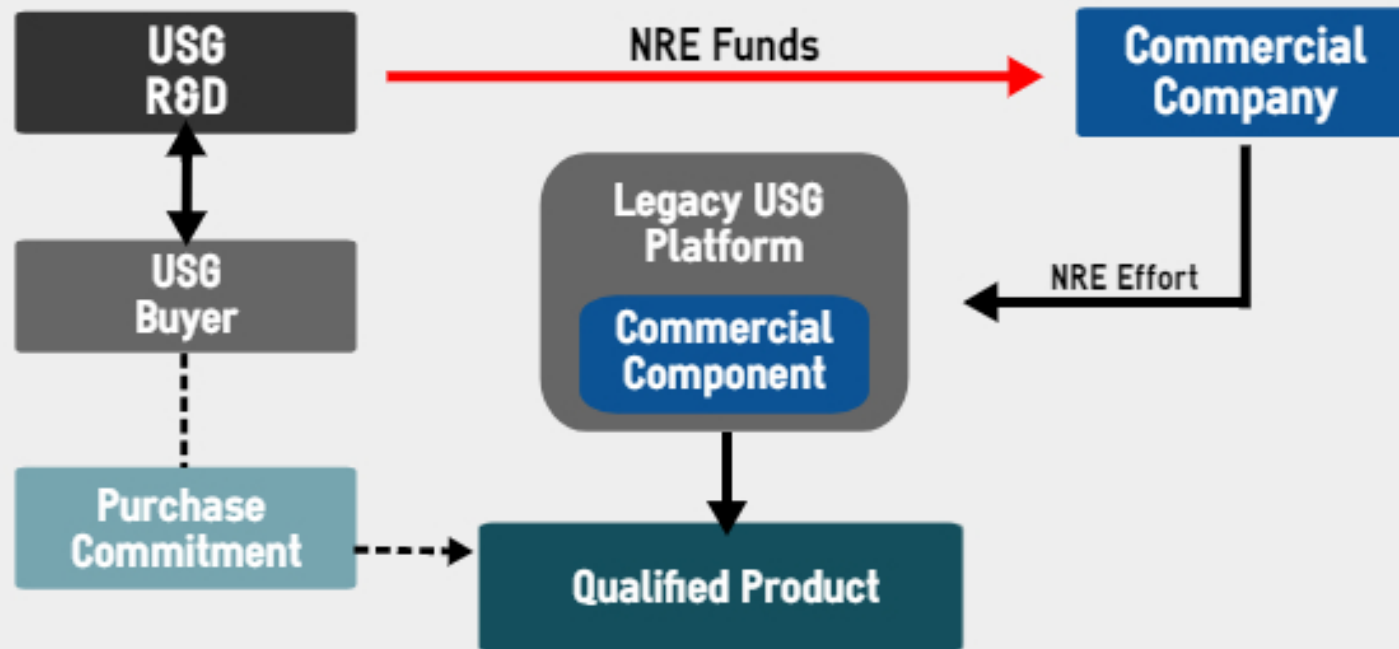
- Multi-signature agreement
- Funds obligated upon signing agreement
- No percentage tax on pass-thru to performers

Joint Funding Agreement



Other Transactions for Sustainment

System Upgrade



- COSSI program 30:1 savings
- Kit developed based on commercial product
- Buying Command commitment if successful

Unfunded Agreements

- Joint solicitation with no exchange of funds.
- Joint evaluation
- “Yours, mine, & ours” funding of projects

